

ABSTRACT

A system, method and article of manufacture are provided for developing a dossier. First, a name of one or more clients which may be relevant to the proposal is received. A list of industries associated with the client(s) is presented to the user. The user is allowed to select an industry from the list of industries. A search for information relating to the client and the selected industry is performed. The dossier is prepared utilizing the information found during the searching.